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# Sample

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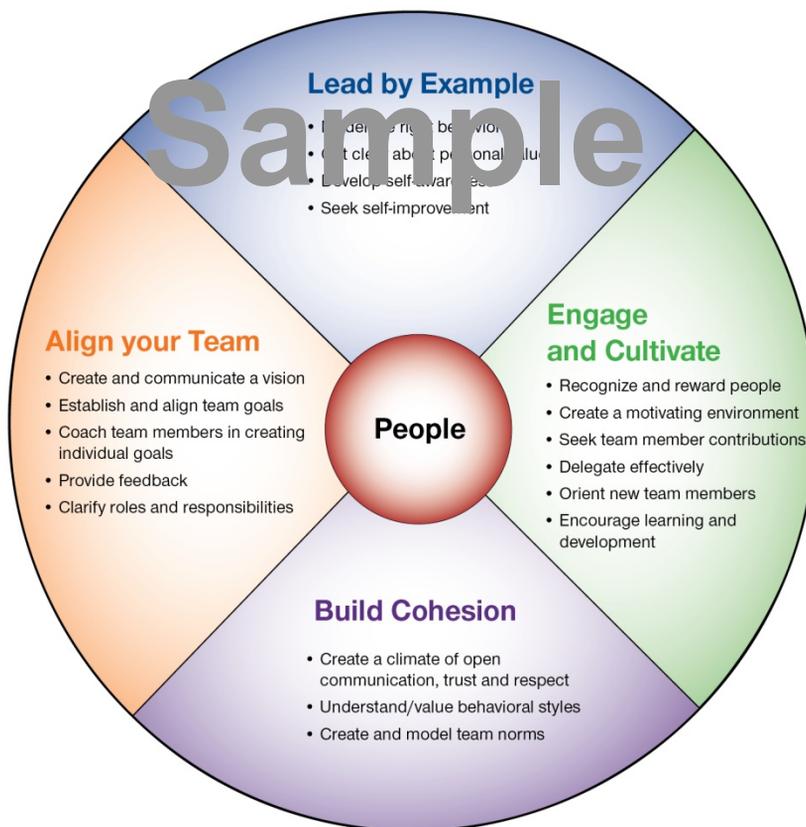
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# Lead by Example



## People Who Impact You

**Activity Step 1:** Identify one person who has had the greatest positive impact on your life –personally and/or professionally. Respond to the questions in the table below, and then share your responses with a partner.

| What did he/she do? What were the specific behaviors and actions you remember about him/her? | What characteristics best describe this person? |
|--|---|
| <h1>Sample</h1>  |   |

**Activity Step 2:** Working in a small group, create a table on flip chart paper with “Behaviors/Actions” on the left and “Characteristics” on the right. Identify behaviors and characteristics that were common or similar about the people you discussed above, and write those on your flip chart in the appropriate column.

# The People-First Leadership™ Model

**Activity:** Review your assigned pages of the People-First Leadership Model outlined in Part 2 of *Ignite!* Respond to the following within your groups and be prepared to share with the large group.



1. Discuss this People-First Leadership Factor that your group was assigned. What is the essence of this Factor?

2. Discuss specific examples of how you can apply this People-First Leadership Factor within your team or within the overall organization.

## Your Core Values

The best leaders are clear about their core values because they know their values drive their words and behaviors. They guide what they stand for as leaders and the philosophy of how they lead. When leaders aren't clear about their behaviors, they often say things that are different from their actions, resulting in a loss of credibility and authenticity.

**Activity Part 1:** Review the values below and circle the eight that are most important to you at this point in your life. Or identify others that are not on the list below.

|                |              |                   |               |
|----------------|--------------|-------------------|---------------|
| Acceptance     | Efficiency   | Learning          | Safety        |
| Accomplishment | Empowerment  | Loyalty           | Security      |
| Achievement    | Equality     | Optimism          | Self-reliance |
| Accuracy       | Excellence   | Peace             | Self-respect  |
| Advancement    | Fairness     | Perfection        | Sincerity     |
| Adventure      | Freedom      | Persistence       | Speed         |
| Authenticity   | Generosity   | Personal Growth   | Stability     |
| Autonomy       | Harmony      | Pleasure          | Strength      |
| Challenge      | Health       | Positive Attitude | Success       |
| Collaboration  | Honesty      | Power             | Support       |
| Competence     | Independence | Quality           | Teamwork      |
| Courage        | Innovation   | Respect           | Tolerance     |
| Creativity     | Integrity    | Resourcefulness   | Trust         |
| Dignity        | Knowledge    | Results-oriented  | Variety       |
|                |              | Risk-taking       | Wellness      |